

## Commercial Lines Broker

We're seeking a client-focused Commercial Lines Broker to help grow our branch in Winnipeg, Manitoba. If you enjoy building relationships and have an entrepreneurial spirit, we could be the brokerage you're looking for.

### Role & Responsibilities

- Building strong relationships with clients, insurance companies and the community
- Participating in, creating and executing business development strategies with the Branch Manager and Director of Business Development
- Generating new quality sales leads as well as, managing and cultivating those leads
- Evaluating the book of business, identifying gaps in coverage and acting on sales opportunities
- Managing and developing a commercial book of clients

### Education & Experience

- Completion of Grade 12 or equivalent
- Must have Level 2 licence with the Insurance Council of Manitoba
- Completion or working toward a CAIB designation is an asset
- Minimum of 3 years of commercial insurance experience
- Must have superb client service skills
- Must have demonstrated exemplary business practices

### Benefits

We offer competitive compensation, benefits, RRSPs, flexible work schedule and an opportunity to be an intrepeneur. Our brokerage is dedicated to generating a high-quality client experience by a team that is dedicated and engaged. We have an eye on the future with new and exciting ways to meet customer demand.

### How to Apply

If you are interested, please send your resumé to [careers@andrewagencies.com](mailto:careers@andrewagencies.com). Thank you to all who apply. Only those candidates selected for an interview will be contacted.



Toll-Free: 1-800-799-8010  
[www.andrewagencies.com](http://www.andrewagencies.com)

### **About Andrew Agencies Ltd.**

*Andrew Agencies Ltd. was established in 1913 as a general insurance agency. Since that time, we have grown into a full-service insurance and financial services firm, operating 18 locations in Manitoba, Saskatchewan and Alberta, and employing over 125 staff. Learn more at [andrewagencies.com](http://andrewagencies.com).*

Contact us to learn more about **rewarding career** opportunities!

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